



**SAN ANTONIO INTERNATIONAL AIRPORT
Airport Expansion Program**

**Project 10 – Volume 7 – Garage, Foundations, Structure & Systems
Pre-Proposal Conference
Terminal 1 – Conference Room “A”
9800 Airport Boulevard – San Antonio, Texas
Thursday, April 13, 2006 10:00 AM – 11:00 AM**

AGENDA

Questions should be written on forms provided and replies will be made by published Addendum to all Respondents. Minor questions, that are general in nature, may be addressed during the Question and Answer portion of the meeting. Airport and Management Staff will be available to reply to questions about Rules and Regulations for working at the Airport. **The Question & Answer period will be the last opportunity to ask verbal questions.**

- 1. WELCOME & INTRODUCTIONS**
Harry Sigley, Program Manager
- 2. CONTRACT AND PROPOSAL REQUIREMENTS**
Diane Cook, Contracts Manager
 - a. Competitive Sealed Proposal (CSP) process**
 - i. Proposal will be opened and Proposal Dollar Amounts will be read aloud
 - ii. Remaining Proposal components will be forwarded to Selection Committee Members for evaluation
 - iii. City reserves the right to interview dependent on the outcome of proposal evaluations
 - iv. Anticipated Notice To Proceed – July 10, 2006
 - b. Calendar Day Contract – 781 DAYS**
 - c. Restrictions to Communications**
Document 00101 – page 10

Restrictions to Communications – No contact regarding this solicitation with any City Official, staff member, or employee from the time this solicitation is issued until such time that it is posted on City Council Agenda.

WHO YOU MAY CONTACT:

Anita Martin, Economic Development Department - (210) 207-3901
for assistance or clarification with issues specifically related to the City's
Small Business Economic Development Advocacy Program and/or
completion of the Good Faith Effort Plan form" until the proposal due
date.

Diane Cook, Contracts Manager – All other communications, in writing
only, if received by 12 noon, April 19, 2006

d. Questions

- i. Document 00029, Request for Information / Clarification
Submit form by FAX (210) 832-5008**

e. Proposal Submittal

- i. Form and Requirements**

One (1) Original and ten (10) copies
Proposal Limited to Seventy Five (75) Pages
Attachment A. Proposal Checklist (behind Document 00751, Special
Conditions)

- ii. Proposal Submittal Time / Place / Date**

Proposals will be received until 3:00PM, Wednesday, May 3, 2006 at

**Office of the City Clerk
Second Floor – City Hall
100 Military Plaza
San Antonio, Texas 78283-3966**

f. Project Insurance

- i. Insurance Requirements in Document 00701, General Conditions,
page 6. Contractor will be required to provide proof of required
insurance as stipulated prior to City Council action.**
- ii. Builder's Risk Insurance**
Builder's Risk Insurance may be provided by the Owner at the Owner's
expense. An equitable credit for the Contractors' Builder's Risk policy
premium will be pursued by the City in the event the City elects to
provide Builder's Risk insurance.

g. Proposal Guaranty / Bid Bond

Proposals must be accompanied by a Bid Bond in an amount not less
that 5% of the greatest total amount of the Proposal.

h. Addenda

- i. Addendum No. 01 scheduled for April 17**
- ii. Incentive Program for early completion will be included in
Addendum No. 01**

- iii. **Builder's Risk Insurance Credit Calculation**
- 3. **PROJECT DESCRIPTION**
Bill Mitchell, Project Consultant – HNTB

- 4. **CONSTRUCTION MANAGEMENT**
Ron Duncan, Construction Manager

- a. **Construction Safety**
- b. **Security**
- c. **Signage**
- d. **Logistics**
- e. **Phasing and Coordination**
 - i. **Adjacent Work and Tenants**
 - ii. **Utilities**
 - iii. **Permits**
 - iv. **Coordination of Work**
 - 1. **Airport Police**
 - 2. **Maintenance**
 - 3. **Operations**
 - 4. **Properties and Tenants**
 - 5. **FAA**

- 5. **PROJECT CONTROLS**
Mike Bartsch, Project Control Manager

- 6. **REQUIREMENTS**

- a. **Wage and Hour Rates – Thomas Nixon - (210) 207-8774**
Use TX20030043, Bexar County, Heavy / Highway Construction. Publication Date: 2/25/2005. Effective Date 03/10/05 and TX20030003, Bexar County, Building Construction, publication date 12/16/2005, effective date 12/22/05.

The Public Works Department Wage and Hour Office will check the contractor payroll records and benefits records. If they find any problems, we will follow the specifications to take necessary actions to correct the problems.

- b. **Economic Development Dept. - Small Business Outreach Division**
Ms. Grace Luna – (210) 207-3900

Copies of the SMWBE Directories may be obtained through Small Business Division at 207-3900 or viewed at www.sctrca.org.

CURRENT GOALS:

MBE Goal: 24.0%; WBE Goal: 11.0%; AABE Goal: 1.5%; SBE Goal: 50.0%.

7. QUESTIONS & ANSWERS

- 8. SITE TOUR - A one time site tour will be made immediately following the Conference.**

NOTE: NO ORAL STATEMENT MADE DURING THE PRE-PROPOSAL MEETING OR THE SITE TOUR, BY ANY PERSON, SHALL MODIFY OR OTHERWISE CHANGE OR AFFECT THE TERMS, CONDITIONS, OR SPECIFICATIONS STATED IN THE REQUEST FOR COMPETITIVE PROPOSALS. CHANGES, IF ANY, SHALL BE MADE IN WRITING ONLY.

Pre-Proposal Conference - Sign-in Sheet

Name of Company	Contact Person	Mailing Address	Email Address	Phone & Fax	M/WBE	Prime/Su
1 F&W Electric	Randy Belter		randy.fwelectric@yahoo.com	832.716-4919		Sub
2 SEA	Melan Connerbio Leon Burdugo		mconnerbio@scsengr.com	(210) 735-9202		
3 McCarthy	Chris Peck		peck@mcclathy.com	972-991-7700 972-991-9140		Prime
4 Lyda Swinerton	JASON MILLEN		JAMILLEN@SWINERTON.COM	214 596 7300		Prime
5 AB&E	Dale Stubbelfield		dastubb@austin-rnd.com	214 596 7396 (Fax)		Sub
6 Manhattan	Tom Hale		thale@manhattanconstruction.com	713-529-0000 713-526-9176		Prime
7 Manhattan	Mike Morgan		mmorgan@manhattanconstruction.com	"		"
8 MANCO	Rosie LaPorte		RLAPORTE@MANCO-SA.TX.COM	210-690-1705 210-690-1755		SUB
9 MANCO	CARLOS CERDA			"		"
10 Constructors	Sande Morgan		Sandemorgan@constructors.com	210.541.0251 210.541.0250		Prime
11 Constructors	Michael Hill		michael.hill@constructors.com	"		"
12 Constructors	Jim Brown		jim.brown@constructors.com	"		"
13 CDSA AVIATION	ERIKKA PROSSER		aprosser@STRANAVIC.COM	207-349		

TERMINAL EXPANSION PROGRAM
PROJECT 10, Volume 7 - Garage, Foundations, Structure, Systems
SAN ANTONIO INTERNATIONAL AIRPORT - SAN ANTONIO, TEXAS
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Name of Company	Contact Person	Mailing Address	Email Address	Phone & Fax	M/WBE	Prime/Su
1 Ramis & Associates	HECTOR J. RAMOS	P.O. Box 240038 San Antonio, TX 78224	RAJ.RAMOS@HTS.COM	628-4277 Fax 628-4199	✓	Sub.
2 Cost/EDD	GRACE LUNA	1901 S. Alamo	grace@sanantonio.gov	207-3910 207-3909		
3 Gilbane	ERIC CHURCHILL	1380 Rantle on Way Ste 200 San Antonio 78232	echurchill@gilbane.com	404-1140		Prime
4 Aviation Dept.	Dom Smith	9808 Airport Blvd	doms@sanantonio.gov	207-3533		
5 "	Greg Lanoue	"	GLANOU@sanantonio.gov	207-3467		
6 "	Moby Webb	"	mw@webb-syn.com	202-3494 202-3490		
7 Jordon	Randall Luzzo	8430 Four Winds Suite 255 San Antonio, TX 78239	Randall@Jordonlp.com	590-1110 590-7515	✓	Sub
8 Cosa-Wage:He Aviation	Thomas Nixon Pete Campos	P.O. Box 039966 SATX 78238	tnixon@sanantonio.gov pcampos@sa.gov	207-8774 207-3527		
10 KMNQ + Assoc. Inc	RAYMOND T. WILSON	6243 IH 10 WEST SUITE 200 78201	office@kmnq.com	210-736-6628 210-736-9238		
11 KMNQ; Assoc	ROBERTO TREVINIA	"	"	"		
12 HNTB	BRADY KOSB	85 NE LOOP 410 Ste. 340 San Antonio, TX 78216	bkosub@hntb.com	210-349-2277		
13 HNTB	William Mitchell	" " "	bmitchell@hntb.com	B16-4721701		

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Name of Company	Contact Person	Mailing Address	Email Address	Phone & Fax	M/WBE	Prime/Su
1 Anas & Assoc	Ronnie Isabel	142 Chula Vista SA 78212	visbel@airasinc.com	305-5584 com 5884	✓	SuB
2 WPM Inc	Chris Leoni	8127 Industrial Park Dr G-1 Dine MI 48439		810 606 1400		
3 Internal Control Systems Inc	Tom METZGER	121 Interpark Blvd #502 San Antonio, TX 78216	tmetzger@ internalcontrolsys.com	210-404-2727 210-404-2767	✓	SuB
4 THE CONSULTING ENGINEERS GROUP	SEP 910 LOTADA, RE.	2455 N.E. Loop STE 230 SAN ANTONIO TX 78217	slozade@ cegroup.com	210-637-0977 210-637-1172 F		
5 Harvey Moque Case	Harvey Moque	8706 Louann SA TX 78217	harvey@bonnot-cand.com	655-1001 655-1337		Prime
6 WILSON & BARNETT	Nino Chirco	613 Abbott St Detroit, MI 48205	nchirco@wilsonbarnett.com	313-442-1256 313-963-8123		PRIME
7 WALDEN/DAVIS	Rosal Kane	613 ABBOTT ST DETROIT MI 48205	walden@ kane.com	313-442-1256 313-963-8123		PRIME
8 PUMP SOLUTIONS INC	KEVIN DREYER	8403 CROSS PARK SUITE 300 AUSTIN, TX 78754	Kevin@pumpsolutions.net	(512) 809 2302		
9 SAT MAINT ELECTRIC	Chris Reuning			207-3481		
10 CARTER BURGESS	DIANE COOK		DIANE.COOK@C-B. com	832-5003 " 5008		
11 K.M. NG & ASSOCIATES, INC	KUNG M. NG	6243 IH 10 WEST SAN ANTONIO, TX 78201	office@ kmg.com	210-736-6623 210-736-9258	✓	
12 //	TOM HOSSENI	= = =	= = =	= = =	✓	
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	Name of Company	Contact Person	Mailing Address	Email Address	Phone & Fax	M/WBE	Prime/Su
1	Ed Sanii			A.Sanii@SanAntonio.gov			
2	SAT	Susan St. Cyr		ststcyr@sanantonio.gov			
3	SAT - PARKING	Tim O'Krongloy		Tokrongloy@sanantonio.gov			
4	Carter & Burgess	Delilah Garza		delilah.garza@c-b.com	210-832-5003 X105		
5	Carter & Burgess	Scott Bishop		scott.bishop@c-b.com	832-5003		
6	Will Hagan			will.hagan@sanantonio.gov	207-3450		
7	Wentz & Dammeier			wentzdammeier@sanantonio.gov	207-3402		
8	Lisa Price			lisa.lott@sanantonio.gov	2254		
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TERMINAL EXPANSION PROGRAM

PROJECT 10, Volume 7 - Garage, Foundations, Structure Systems

SAN ANTONIO INTERNATIONAL AIRPORT - SAN ANTONIO, TEXAS

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Thursday, April 13, 2006 10:00AM

Pre-Proposal Conference Site Visit - Sign-in Sheet

Name of Company	Contact Person
1 Internal Control Systems	Tom Metzroth
2 F&W Electrical Contraction	Randy Belke
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April 19, 2006

Subject: San Antonio International Airport Expansion Program
SBEDA Good Faith Effort Plan Clarification

Dear Contractor:

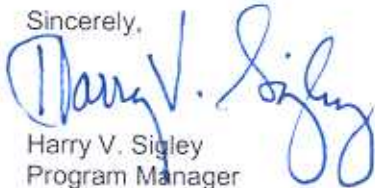
As you are aware, the City of San Antonio is committed to providing business opportunities for local small, minority and woman owned businesses as defined through the City's Small Business Economic Development Advocacy (SBEDA) Program. A copy of the program is attached for your review.

With regards to the intent of the program's Good Faith Effort Plan, the purpose of this letter is to address some of the more frequently asked questions regarding same:

1. The Good Faith Effort Plan (GFEP) is to be completed by the prime contractor in order to document the contractor's efforts made during the bidding process to achieve S/M/W/AABE utilization goals as defined in the plan.
2. The completed GFEP is to be submitted with the prime contractor's bid documents and will be reviewed by the City's Small Business Economic Development Advocacy (SBEDA) Office to verify compliance with the intent of the GFEP.
3. The intent of the GFEP is to document that the prime contractor has taken all necessary and reasonable steps (Good Faith Effort) to ensure that S/M/W/AABE's have the maximum opportunity to compete and perform as a subcontractor and/or supplier.
4. Approval of the prime contractor's GFEP will be subject to one of the following conditions:
 - The plan is determined to meet or exceed the S/M/W/AABE utilization goals.
 - The prime contractor can demonstrate that a good faith effort has been made to utilize S/M/W/AABE subcontractors/suppliers even though actual utilization goals were not obtained.
5. Once your GFEP is approved by the Economic Development Department, all subcontractors/suppliers that are listed will be subject to change ONLY after pre-approval by the Economic Development Department. A Good Faith Effort must be utilized in substituting such subcontractor/supplier in order to maintain the S/M/W/AABE utilization percentages approved in your original GFEP.

If you have any questions or require additional clarification, please feel free to contact Anita Martin of the City of San Antonio Economic Development Department, Small Business Division at (210) 207-3901 or Lisa Lott Brice of the City of San Antonio Aviation Department at (210) 207-2254.

Sincerely,


Harry V. Sigley
Program Manager

Attachments: City of San Antonio SBEDA Policy

File Number: 0824